Due com Name				
Program Name	Canton City Schools			
Staff Responsible for LessonPatricia Dolezal				
Date(s) Used	February 23, 2011			
Civics Category	Using your Money			
Civics Objective	II.29.12 List and discuss credit card issues including ways to build good credit.			
Time Frame to Complete Lesson	1 hour plus time at home			
EFL(s)	Level 6			
Standard(s)/Components of Performance	Read with Understanding			
Benchmark(s)	R6.1 Read authentic materials to gain knowledge, R6.2 Use strategies to understand text, R6.3 Use strategies to monitor comprehension of information on unfamiliar topics, R6.5 Draw conclusions, R6.6 Complete a task			
Materials	"Reading the Small Print" Worksheets 7 & 8 Reproducible worksheets from <i>Clue-in: Budgeting Basics Curriculum kit</i> by The School Co. (www.schoolco.com) Authentic CITI credit card disclosure sheet Credit Card Activity worksheet			
Activities	 Have Ss look at worksheet 7 and make some observations (large print to small print, asterisks give additional information, etc.) Next, go line by line and ask Ss what they think some of the vocabulary means: grace period no annual fee, low initial rate, variable rate default) 			

Explain how interest rates are established using the prime rate, how interest is accrued differently on purchases and cash advances and the various fees.

3. Once you feel Ss understand the text fairly well,

handout worksheet 8. Let them work with a partner

4. When everyone is finished, go over the responses together and have Ss identify where they found the

5. For homework pass out the disclosure sheet and set of questions to see how well Ss can use the

to complete it. Assist as needed.

answers in the credit card offer.

	vocabulary they learned.
Assessment/ Evidence	Ss will be able to complete the homework and get 80% of the questions correct.
Reflection	Ss struggled with the vocabulary in this activity and the homework despite going over it ahead of time.

Reading The Small Print

PAID PAID PERMIT UMBER

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FREE... IF YOU APPLY TODAY!

An all expenses.

Student Credit Card Offer:

YOUR GOOD CREDIT FUTURE BEGINS TODAY!

"INITIAL CREDIT LINE OF \$500 TO \$2,500"WITH NO ANNUINITIAL CREDIT LINE OF \$500 TO \$2,500"WITH NO INTEREST
AL FEE. 25 DAY GRACE PERIOD WITH NO INTEREST
AL FEE. 25 DAY GRACE PERIOD WITH NO INTEREST
CHARGED", GET CASH QUICK FROM 480,000 ATMS
CHARGED", GET CASH QUICK FROM 480,000 ATMS
WORLDWIDE", LOW INITIAL RATE OF JUST 6.5% SO
WORLDWIDE", LOW INITIAL RATE OF JUST 6.5% SO
YOU CAN TRANSFER HIGHER INTEREST CREDIT CARD
YOU CAN TRANSFER HIGHER INTEREST CREDIT CARD
BILLS."

+GRACE PERIOD IS DEPENDENT ON PAYMENT OF PREVIOUS BALANCE IN FULL AMOUNT OF CREDIT DEPENDS ON YOUR CREDIT HISTORY ON OR BEFORE THE DUE DATE TO THE BOTTON DAYS BY A VARIABLE DATE OF THE BOTTON DAYS BY A VARIABLE DATE OF THE BOTTON DATE OF THE ON UN BEFORE THE DUE DATE. THE RATE FOR CASH TRANSACTIONS WILL BE A VARIABLE RATE EQUAL TO THE PRIME RATE PLUS A MARGIN ON 13.9% (TODAY) A VANUABLE HATE EQUAL TO THE FINNE HATE PLUS A MANUAL ON 15-25 (1904)
THAT PATE IS 21.7%). THERE IS NO GRACE PERIOD FOR GASH TRANSACTIONS. IF THAT HATE IS 21.7%). THERE IS NO UNIVER PERSON FOR USE I HAMS ALTONS, IF YOUR ACCOUNT BECOMES 30 DAYS PAST DUE, THE MARGIN WILL BE 17.48%. THE TOUR AGOUGHT BEGOMES 30 DAYS PAST DUE, THE MARKSON WILL BE 17,48%. IF THANSACTION FEE FOR CASH ADVANCES IS THE GREATER OF \$3.00 OR 3% OF THE AMOUNT OF THE CASH ADVANCE. FROM DATE OF THE ACCOUNT IS OPENED. AFTER 90 DAYS, THE INTEREST RATE IS A VARIABLE PLATE AS POLLOWS: RATE WILL BE BASED ON AN INDEX PLUS A MARGIN, IF CALCULATED TODAY THE RATE WOULD BE 17.40% APR. THE RATE WILL BE ADJUSTED MONTHLY. THE INDEX WILL BE THE PRIME PATE AS PUB-USHED IN THE WALL STREET JOURNAL ON THE FIRST BUSINESS DATE OF THE MONTH IN WHICH THE BILLING CYCLE BEGINS. THE MARGIN WILL BE 9.49%. IF YOUR ACCOUNT BECOMES 30 DAYS PAST DUE, OR CLOSED BECAUSE OF TOUR ADQUINT BECOMES 30 DATE THAT OUR, OF CLUSED BECAUSE UP LATE DEFAULT, THE MARGIN ON THE ENTIRE UNPAID BALANCE WILL BE 13.49%. LATE DEPAIRAT, THE MARKIN ON THE ENTINE UNIVAID BALANCE WILL BE 10.49%. LOSS
PRYMENT FEE \$29.00 EACH TIME A PRYMENT IS LATE, OVER THE GREDIT LIMIT. PEE \$29.00 EACH MONTH THE BALANCE EXCEEDS CREDIT LIMIT, METHOD OF PEE SONJUG EACH MONTH THE BALANCE EXCEPTED CHELIT LIMIT, METHOD COMPUTING THE BALANCE: AVERAGE DAILY BALANCE (INCLUDING NEW PUR-CHASES)





Did you find this hard to read?

Did you stop part way through?

Did your eyes skip lines?

Were you surprised at the additional costs?

Why would creditors use small print like this?

ing q	the small print on the attached sample credit card application and answer the follow- uestions.
1.	For cash transactions the interest rate will be approximately
2.	The grace period for cash advances is
3.	If your account is past due the margin will be%.
4.	The transaction fee for cash advance of \$1000.00 would be
5.	Late payment fee is
6. the r	If you are late to pay for two months in a row the first month's late, charge will cover text month's late payment. \square true \square talse
7. over	If you have a credit limit of \$2000.00 and your most recent charge took the balance that limit. The credit card company may a. Charge \$29.00 over the limit fee b. May request full payoff in 24 hours. c. May charge an additional dollar for every day your are over c. A and C
be 6	Let's say that you are going to take advantage of a Student Credit Card offer, and ifer a \$2,000 credit card balance from one card to this new card. Your interest rate will .5%, and that should save you money. Is this a good idea? Are there any hidden costs torest rate increases in the future?

CITI DISCLOSURES

Annual Percentage Rate (APR) for purchases	0% until 10/01/09. After that 8.99% variable.
Other APRs	Balance transfer APR: 0% until 10/01/09 for balance transfers that post to your account by 02/01/09. After that same as for purchases. Cash advance APR: 19,99% variable. Default APR: 28,99% variable. See explanation below.*
Variable rate information	Your APRs may vary each billing period.** The purchase and balance transfer APR equals the Prime Rate plus 3.99%. The cash advance APR equals the Prime Rate plus 14.99% (never lower than 19.99%). The default APR equals the greater of (1) the Prime Rate plus up to 23.99% or (2) up to 28.99%.
Grace period for repayment of the balance for purchases	At least 20 days if you pay the total balance in full by the due date every billing period. If you do not, you will not get a grace period.
Method of computing the balance for purchases	Average daily balance. This includes new purchases.
Minimum finance charge	50 cents.
Annual fees	None.
Fee for purchases made in a foreign currency	3% of each purchase after it is converted into U.S. dollars.
Other fees	Balance transfer fee: 3% of each balance transfer; \$5 minimum. Cash advance fee: 3% of each cash advance; \$5 minimum. Late fee: \$15 on balances up to \$100 • \$29 on balances of \$100 up to \$250 • \$39 on balances of \$250 and over Over-the-credit-line fee: \$39

- How can your actions trigger the default APR? If you default under any card agreement you have with us because you
 - do not make the minimum payment when due,

go over the credit fine, or

make a payment to us that is not honored,

all your APRs may automatically increase to the default APR. We set your default APR by reviewing (1) the seriousness of your default with us and (2) your credit history.

How do we calculate variable rates? For each billing period we use the Prime Rate published in The Wall Street Journal two business days before the Statement/Closing Date. How do we apply your payments? We apply your payments to low APR balances first. You cannot pay off higher

APR balances until you pay off lower APR balances. That means your savings from this promotional APR offer will be reduced if you make purchases or cash advances that have higher APRs.

When can we change the rates, fees, and terms of your card agreement? We will not voluntarily increase your rates and fees or change other terms of your card agreement until your card expires, typically in two years. At that time, we will review your credit history and general market conditions. If we decide to make changes after our review, you will receive advance notice and a right to opt out. If you opt out, we will close your account. You can then pay the remaining balance under the old rates, fees, and terms. Of course this paragraph does not apply to the automatic default APR and Prime Rate changes. It also does not apply to changes required by law, our regulators, or our network providers.

TERMS AND CONDITIONS OF OFFER

- In process the Application Form for a new account, it must be.

 - Accurately completed.
 Signed and verifiably correct, and
 Returned by the copiration date.
- · Please send the nontransferable Application Form in the enclosed postage paid envelope to:
 - Ottbank New Cardmember Services P.D. Box 616B, Stouk Falts, South Dekota 5717/9720

- This offer is only valid for new accounts. You must be at least IB years of age.
 Please allow four weeks from date of mailing to process a comprehed Application.
 Form.
- Federal like requires us to obtain, welfy, and record information that identifies we may gather internation about you, including from your parally could be present who opens an account, in order to help the government flight the funding of terrorism and money laundering activities. To process the Approximation form, we must have your name, street address, date of both, and other identifies on the first provided us with such report and the names and addresses of any credit bureaus that provided us with such reports. credit bureaus, and others, to verify your identity and determine your eligibility for credit, renewal of credit, and future extensions of credit. If you ask us, we will tell you whether or not we requested a credit bureau report and the names and addresses of any credit bureaus that provided us with such reports.
 - To receive a Citi Diamond Preferred Card, you must meet our applicable criteriabearing on creditvorthiness. Your credit limit will be determined by your yearly income and a review of your credit report. You will be informed of the amount of your credit line when you receive your card. Some credit lines may be as tow as \$500. Please note that cash advances may be limited to a portion of your credit line.
 - Please see the enclosed Initial Disclusure Statement for important additional information.

PRESCREEN & OPEGUT NOTICE: This "prescreened" after of credit is based on information in your credit report indicating that you meet certain criteria. This offer is not guaranteed if you do not meet our criteria. If you do not want to receive prescreened offers of credit from this and other companies, call the consumer reporting agencies toll tree at 1-889-5-0PTOUT (1-889-567-8688) or write to any of the following

Credit Card Activity

1.	How long does the 0% interest rate last? What will it be after that?
2.	How is the variable rate determined?
3.	Do you think this variable rate credit card is a good idea? Why or why not?
4.	Will you have to pay for this card every year? If so, how much?
5.	What's the minimum charge for a cash advance?
6.	If you're credit limit is \$2500 and you go over it, how much will the company charge you?
7.	How long do the terms of this card last?
8.	What do you think "opt out" means? (see last paragraph)